# BURNS J W & CO INC/NY

## FORM 13F-HR
(Form 13F Holdings Report)

Filed 01/16/19 for the Period Ending 12/31/18

| | |
|---|---|
| Address | 5789 WIDEWATERS PARKWAY<br>DEWITT, NY, 13214 |
| Telephone | 3154491341 |
| CIK | 0001047339 |

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 13F**

| OMB APPROVAL | |
|---|---|
| OMB Number: | 3235-0006 |
| Expires: | July 31, 2015 |
| Estimated average burden hours per response: | 23.8 |

## FORM 13F COVER PAGE

Report for the Calendar Year or Quarter Ended: 12-31-2018

Check here if Amendment: ☐ Amendment Number: ________

This Amendment (Check only one.): ☐ is a restatement.

☐ adds new holdings entries.

**Institutional Investment Manager Filing this Report:**

Name: BURNS J W & CO INC/NY

Address: 5789 WIDEWATERS PARKWAY

DEWITT NY 13214

Form 13F File Number: 028-06542

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

**Person Signing this Report on Behalf of Reporting Manager:**

Name: Peter N. Bunitsky

Title: Corporate Secretary/Treasurer

Phone: 315-449-1341

**Signature, Place, and Date of Signing:**

| Peter N. Bunitsky | Dewitt, NEW YORK | 01-16-2019 |
|---|---|---|
| [Signature] | [City, State] | [Date] |

Do you wish to provide information pursuant to Special Instruction 5? ☐ Yes ☒ No

**Report Type (Check only one.):**

☒ 13F HOLDINGS REPORT. (Check here if all holdings of this reporting manager are reported in this report.)

☐ 13F NOTICE. (Check here if no holdings reported are in this report, and all holdings are reported by other reporting manager(s).)

☐ 13F COMBINATION REPORT. (Check here if a portion of the holdings for this reporting manager are reported in this report and a portion are reported by other reporting manager(s).)

# Form 13F Summary Page

**Report Summary:**

| | |
|---|---|
| Number of Other Included Managers: | 0 |
| Form 13F Information table Entry Total: | 155 |
| Form 13F Information table Value Total: | 356,894 (thousands) |

**List of Other Included Managers:**

Provide a numbered list of the name(s) and Form 13F number(s) of all institutional investement managers with respect to which this report is filed, other than the manager filing this report.

NONE

# FORM 13F INFORMATION TABLE

| COLUMN 1 | COLUMN 2 | COLUMN 3 | COLUMN 4 | COLUMN 5 | | | COLUMN 6 | COLUMN 7 | COLUMN 8 | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | VOTING AUTHORITY | | |
| NAME OF ISSUER | TITLE OF CLASS | CUSIP | VALUE (x$1000) | SHRS OR PRN AMT | SH / PRN | PUT / CALL | INVESTMENT DISCRETION | OTHER MANAGER | SOLE | SHARED | NONE |
| FIRST TRUST PFD SEC & INC | PFD | 33739E108 | 833 | 46,425 | SH | - | SOLE | 0 | 0 | 0 | 46,425 |
| ISHARES US PFD ETF | PFD | 464288687 | 2,008 | 58,666 | SH | - | SOLE | 0 | 0 | 0 | 58,666 |
| 3M COMPANY | COM | 88579Y101 | 583 | 3,059 | SH | - | SOLE | 0 | 0 | 0 | 3,059 |
| ABBOTT LABS | COM | 002824100 | 2,958 | 40,896 | SH | - | SOLE | 0 | 5,000 | 0 | 35,896 |
| ABBVIE | COM | 00287y109 | 1,992 | 21,607 | SH | - | SOLE | 0 | 7,000 | 0 | 14,607 |
| ACTIVISION BLIZZARD | COM | 00507V109 | 362 | 7,780 | SH | - | SOLE | 0 | 0 | 0 | 7,780 |
| ALIBABA | COM | 01609W102 | 1,119 | 8,165 | SH | - | SOLE | 0 | 0 | 0 | 8,165 |
| ALPHABET CL A | COM | 02079k305 | 2,456 | 2,350 | SH | - | SOLE | 0 | 670 | 0 | 1,680 |
| ALPHABET CL C | COM | 02079k107 | 6,231 | 6,017 | SH | - | SOLE | 0 | 670 | 0 | 5,347 |
| ALPS ALERIAN MLP | COM | 00162Q866 | 93 | 10,684 | SH | - | SOLE | 0 | 0 | 0 | 10,684 |
| ALTRIA | COM | 02209S103 | 2,656 | 53,771 | SH | - | SOLE | 0 | 0 | 0 | 53,771 |
| AMAZON | COM | 023135106 | 6,362 | 4,236 | SH | - | SOLE | 0 | 650 | 0 | 3,586 |
| AMGEN | COM | 031162100 | 3,805 | 19,547 | SH | - | SOLE | 0 | 0 | 0 | 19,547 |
| AMPHENOL CORP CL A | COM | 032095101 | 377 | 4,655 | SH | - | SOLE | 0 | 0 | 0 | 4,655 |
| APPLE | COM | 037833100 | 16,577 | 105,090 | SH | - | SOLE | 0 | 7,000 | 0 | 98,090 |
| APPLIED MATERIALS | COM | 038222105 | 357 | 10,900 | SH | - | SOLE | 0 | 10,000 | 0 | 900 |
| AT & T CORP | COM | 00206r102 | 2,339 | 81,954 | SH | - | SOLE | 0 | 14,919 | 0 | 67,035 |
| AUTO DATA PROCESSING | COM | 053015103 | 469 | 3,580 | SH | - | SOLE | 0 | 0 | 0 | 3,580 |
| AUTODESK | COM | 052769106 | 756 | 5,880 | SH | - | SOLE | 0 | 0 | 0 | 5,880 |
| BANK OF AMERICA CORP | COM | 060505104 | 1,643 | 66,673 | SH | - | SOLE | 0 | 0 | 0 | 66,673 |
| BECTON DICKINSON | COM | 075887109 | 5,004 | 22,211 | SH | - | SOLE | 0 | 0 | 0 | 22,211 |
| BEESTON ENTERPRISES | COM | 07712Q304 | 0 | 20,500 | SH | - | SOLE | 0 | 0 | 0 | 20,500 |
| BERKSHIRE HATHAWAY CL B | COM | 084670702 | 8,799 | 43,095 | SH | - | SOLE | 0 | 0 | 0 | 43,095 |
| BLACKROCK | COM | 09247X101 | 434 | 1,106 | SH | - | SOLE | 0 | 0 | 0 | 1,106 |
| BLACKSTONE GRP | COM | 09253u108 | 340 | 11,402 | SH | - | SOLE | 0 | 0 | 0 | 11,402 |
| BOEING CO | COM | 097023105 | 2,047 | 6,347 | SH | - | SOLE | 0 | 0 | 0 | 6,347 |
| BRISTOL-MYERS SQUIBB | COM | 110122108 | 3,623 | 69,706 | SH | - | SOLE | 0 | 0 | 0 | 69,706 |
| CABO DRILLING CORP | COM | 12687C108 | 0 | 40,000 | SH | - | SOLE | 0 | 0 | 0 | 40,000 |
| CELGENE CORP | COM | 151020104 | 2,471 | 38,562 | SH | - | SOLE | 0 | 12,000 | 0 | 26,562 |
| CENTURYLINK | COM | 156700106 | 459 | 30,297 | SH | - | SOLE | 0 | 25,000 | 0 | 5,297 |
| CHEVRON | COM | 166764100 | 7,117 | 65,423 | SH | - | SOLE | 0 | 6,000 | 0 | 59,423 |
| CHURCH & DWIGHT CO | COM | 171340102 | 2,273 | 34,560 | SH | - | SOLE | 0 | 0 | 0 | 34,560 |
| CISCO SYSTEMS | COM | 17275R102 | 614 | 14,173 | SH | - | SOLE | 0 | 0 | 0 | 14,173 |
| CITIGROUP NEW | COM | 172967424 | 290 | 5,571 | SH | - | SOLE | 0 | 0 | 0 | 5,571 |
| CLOROX CO | COM | 189054109 | 2,089 | 13,552 | SH | - | SOLE | 0 | 0 | 0 | 13,552 |
| CME GRP | COM | 12572q105 | 3,314 | 17,616 | SH | - | SOLE | 0 | 0 | 0 | 17,616 |
| COCA COLA CO | COM | 191216100 | 3,211 | 67,814 | SH | - | SOLE | 0 | 0 | 0 | 67,814 |
| COLGATE-PALMOLIVE | COM | 194162103 | 290 | 4,880 | SH | - | SOLE | 0 | 0 | 0 | 4,880 |
| COMMUNITY BANK SYSTEM | COM | 203607106 | 704 | 12,078 | SH | - | SOLE | 0 | 0 | 0 | 12,078 |
| CONAGRA FOODS | COM | 205887102 | 227 | 10,626 | SH | - | SOLE | 0 | 0 | 0 | 10,626 |
| CONSOLIDATED EDISON | COM | 209115104 | 350 | 4,572 | SH | - | SOLE | 0 | 0 | 0 | 4,572 |
| CONSTELLATION BRANDS | COM | 21036p108 | 1,696 | 10,547 | SH | - | SOLE | 0 | 0 | 0 | 10,547 |
| CORNING | COM | 219350105 | 491 | 16,261 | SH | - | SOLE | 0 | 0 | 0 | 16,261 |
| COSTCO WHOLESALE CO | COM | 22160k105 | 1,130 | 5,545 | SH | - | SOLE | 0 | 0 | 0 | 5,545 |
| CRACKER BARREL | COM | 22410J106 | 338 | 2,112 | SH | - | SOLE | 0 | 0 | 0 | 2,112 |
| DANAHER CORP | COM | 235851102 | 4,742 | 45,989 | SH | - | SOLE | 0 | 0 | 0 | 45,989 |
| DEERE & CO | COM | 244199105 | 205 | 1,375 | SH | - | SOLE | 0 | 0 | 0 | 1,375 |
| DELUXE CORP | COM | 248019101 | 2,147 | 55,851 | SH | - | SOLE | 0 | 0 | 0 | 55,851 |
| DIAMONDS TRUST I ETF | COM | 78467X109 | 338 | 1,448 | SH | - | SOLE | 0 | 0 | 0 | 1,448 |
| DISCOVER FINANCIAL SERV | COM | 254709108 | 454 | 7,691 | SH | - | SOLE | 0 | 0 | 0 | 7,691 |
| DISNEY WALT CO | COM | 254687106 | 7,996 | 72,923 | SH | - | SOLE | 0 | 0 | 0 | 72,923 |
| DJ US AERO & DEF ETF | COM | 464288760 | 1,161 | 6,718 | SH | - | SOLE | 0 | 0 | 0 | 6,718 |
| DJ US TECHNOLOGY ETF | COM | 464287721 | 204 | 1,275 | SH | - | SOLE | 0 | 0 | 0 | 1,275 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| DOLLAR GENERAL CORP | COM | 256677105 | 255 | 2,360 | SH | - | SOLE | 0 | 0 | 0 | 2,360 |
| DOWDUPONT INC | COM | 26078J100 | 2,902 | 54,262 | SH | - | SOLE | 0 | 0 | 0 | 54,262 |
| DUKE ENERGY CORP NEW | COM | 26441C204 | 260 | 3,018 | SH | - | SOLE | 0 | 0 | 0 | 3,018 |
| EBAY | COM | 278642103 | 674 | 24,000 | SH | - | SOLE | 0 | 17,500 | 0 | 6,500 |
| EXXON MOBIL CORP | COM | 30231g102 | 4,142 | 60,747 | SH | - | SOLE | 0 | 0 | 0 | 60,747 |
| FACEBOOK | COM | 30303M102 | 2,299 | 17,539 | SH | - | SOLE | 0 | 0 | 0 | 17,539 |
| FEDEX CORP | COM | 31428x106 | 2,133 | 13,220 | SH | - | SOLE | 0 | 0 | 0 | 13,220 |
| FORTIVE CORP | COM | 34959j108 | 470 | 6,951 | SH | - | SOLE | 0 | 0 | 0 | 6,951 |
| GENERAL ELECTRIC | COM | 369604103 | 77 | 10,133 | SH | - | SOLE | 0 | 0 | 0 | 10,133 |
| GILEAD SCIENCES | COM | 375558103 | 1,337 | 21,370 | SH | - | SOLE | 0 | 8,500 | 0 | 12,870 |
| GLAXO SMITH KLINE PLC | COM | 37733W105 | 427 | 11,183 | SH | - | SOLE | 0 | 0 | 0 | 11,183 |
| HOME DEPOT | COM | 437076102 | 3,324 | 19,346 | SH | - | SOLE | 0 | 8,000 | 0 | 11,346 |
| IBM | COM | 459200101 | 213 | 1,871 | SH | - | SOLE | 0 | 0 | 0 | 1,871 |
| INTEL CORP | COM | 458140100 | 1,536 | 32,719 | SH | - | SOLE | 0 | 0 | 0 | 32,719 |
| INTERCONTINENTAL EXCHNGE | COM | 45866f104 | 1,371 | 18,203 | SH | - | SOLE | 0 | 10,500 | 0 | 7,703 |
| INTL FLAVOR & FRAGRANCE | COM | 459506101 | 478 | 3,560 | SH | - | SOLE | 0 | 0 | 0 | 3,560 |
| INTUITIVE SURGICAL | COM | 46120e602 | 552 | 1,153 | SH | - | SOLE | 0 | 0 | 0 | 1,153 |
| INVESCO S&P EQUAL WT | COM | 46137V357 | 1,832 | 20,041 | SH | - | SOLE | 0 | 0 | 0 | 20,041 |
| ISHARES GOLD ETF | COM | 464285105 | 394 | 32,035 | SH | - | SOLE | 0 | 0 | 0 | 32,035 |
| ISHARES RUSSELL 3000 | COM | 464287689 | 294 | 2,000 | SH | - | SOLE | 0 | 0 | 0 | 2,000 |
| J M SMUCKER CO | COM | 832696405 | 2,437 | 26,062 | SH | - | SOLE | 0 | 0 | 0 | 26,062 |
| JETBLUE AIRWAYS CO | COM | 477143101 | 289 | 18,000 | SH | - | SOLE | 0 | 0 | 0 | 18,000 |
| JOHNSON & JOHNSON | COM | 478160104 | 7,506 | 58,160 | SH | - | SOLE | 0 | 0 | 0 | 58,160 |
| JP MORGAN CHASE & CO | COM | 46625H100 | 6,434 | 65,910 | SH | - | SOLE | 0 | 0 | 0 | 65,910 |
| KEY CORP | COM | 493267108 | 981 | 66,393 | SH | - | SOLE | 0 | 0 | 0 | 66,393 |
| KIMBERLY CLARK CO | COM | 494368103 | 2,051 | 18,000 | SH | - | SOLE | 0 | 0 | 0 | 18,000 |
| LAMB WESTON HOLDINGS | COM | 513272104 | 265 | 3,606 | SH | - | SOLE | 0 | 0 | 0 | 3,606 |
| LOCKHEED MARTIN | COM | 539830109 | 475 | 1,813 | SH | - | SOLE | 0 | 0 | 0 | 1,813 |
| LOWES CO | COM | 548661107 | 2,577 | 27,902 | SH | - | SOLE | 0 | 0 | 0 | 27,902 |
| MCDONALD'S CORP | COM | 580135101 | 7,310 | 41,169 | SH | - | SOLE | 0 | 0 | 0 | 41,169 |
| MEDICAL TRANSCRIPTION BILLING | COM | 58464J105 | 54 | 14,158 | SH | - | SOLE | 0 | 0 | 0 | 14,158 |
| MEDIFAST | COM | 58470H101 | 422 | 3,377 | SH | - | SOLE | 0 | 0 | 0 | 3,377 |
| MEDTRONIC | COM | G5960L103 | 708 | 7,788 | SH | - | SOLE | 0 | 0 | 0 | 7,788 |
| MERCK & CO | COM | 58933Y105 | 549 | 7,182 | SH | - | SOLE | 0 | 0 | 0 | 7,182 |
| METLIFE | COM | 59156r108 | 948 | 23,081 | SH | - | SOLE | 0 | 0 | 0 | 23,081 |
| MICROSOFT CORP | COM | 594918104 | 18,053 | 177,736 | SH | - | SOLE | 0 | 16,000 | 0 | 161,736 |
| MINCO GOLD CORP | COM | 60254D108 | 1 | 18,000 | SH | - | SOLE | 0 | 0 | 0 | 18,000 |
| MORGAN STANLEY | COM | 617446448 | 3,413 | 86,066 | SH | - | SOLE | 0 | 0 | 0 | 86,066 |
| NASDAQ 100 ETF | COM | 46090E103 | 6,880 | 44,602 | SH | - | SOLE | 0 | 0 | 0 | 44,602 |
| NASDAQ BIOTECH ETF | COM | 464287556 | 2,474 | 25,660 | SH | - | SOLE | 0 | 0 | 0 | 25,660 |
| NATIONAL GRID GRP | COM | 636274409 | 528 | 11,001 | SH | - | SOLE | 0 | 0 | 0 | 11,001 |
| NETFLIX | COM | 64110L106 | 5,309 | 19,836 | SH | - | SOLE | 0 | 0 | 0 | 19,836 |
| NEXTERA ENERGY | COM | 65339F101 | 335 | 1,929 | SH | - | SOLE | 0 | 0 | 0 | 1,929 |
| NORDSON CORP | COM | 655663102 | 239 | 2,000 | SH | - | SOLE | 0 | 0 | 0 | 2,000 |
| NORFOLK SOUTHERN | COM | 655844108 | 4,884 | 32,661 | SH | - | SOLE | 0 | 0 | 0 | 32,661 |
| NORTEL NETWORKS CO | COM | 656568508 | 0 | 10,010 | SH | - | SOLE | 0 | 0 | 0 | 10,010 |
| NOVARTIS | COM | 66987V109 | 1,361 | 15,862 | SH | - | SOLE | 0 | 0 | 0 | 15,862 |
| NUTRIEN LTD | COM | 67077M108 | 2,767 | 58,865 | SH | - | SOLE | 0 | 0 | 0 | 58,865 |
| NVIDIA CORP | COM | 67066g104 | 307 | 2,302 | SH | - | SOLE | 0 | 0 | 0 | 2,302 |
| OCCIDENTAL PETRO CO | COM | 674599105 | 1,786 | 29,098 | SH | - | SOLE | 0 | 10,000 | 0 | 19,098 |
| ORACLE CORP | COM | 68389x105 | 1,773 | 39,267 | SH | - | SOLE | 0 | 0 | 0 | 39,267 |
| PAYCHEX | COM | 704326107 | 4,480 | 68,766 | SH | - | SOLE | 0 | 8,200 | 0 | 60,566 |
| PAYPAL HOLDINGS | COM | 70450Y103 | 2,803 | 33,335 | SH | - | SOLE | 0 | 13,500 | 0 | 19,835 |
| PEPSICO | COM | 713448108 | 10,688 | 96,737 | SH | - | SOLE | 0 | 0 | 0 | 96,737 |
| PFIZER | COM | 717081103 | 3,859 | 88,408 | SH | - | SOLE | 0 | 0 | 0 | 88,408 |
| PHILIP MORRIS INTL | COM | 718172109 | 1,749 | 26,192 | SH | - | SOLE | 0 | 0 | 0 | 26,192 |
| PROCTER & GAMBLE | COM | 742718109 | 6,561 | 71,382 | SH | - | SOLE | 0 | 0 | 0 | 71,382 |
| RAYTHEON CO | COM | 755111507 | 3,440 | 22,432 | SH | - | SOLE | 0 | 0 | 0 | 22,432 |
| RUSSELL 1000 GROWTH ETF | COM | 464287614 | 803 | 6,133 | SH | - | SOLE | 0 | 0 | 0 | 6,133 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| S&P 500 ETF | COM | 78462f103 | 3,925 | 15,705 | SH | - | SOLE | 0 | 0 | 0 | 15,705 |
| S&P 500 GROWTH | COM | 464287309 | 537 | 3,562 | SH | - | SOLE | 0 | 0 | 0 | 3,562 |
| S&P 500 HIGH-QUALITY ETF | COM | 46137V241 | 666 | 23,954 | SH | - | SOLE | 0 | 0 | 0 | 23,954 |
| S&P 500 INDEX ETF | COM | 464287200 | 233 | 927 | SH | - | SOLE | 0 | 0 | 0 | 927 |
| S&P DIVIDEND ETF | COM | 78464A763 | 535 | 5,976 | SH | - | SOLE | 0 | 0 | 0 | 5,976 |
| S&P ENERGY ETF | COM | 81369y506 | 709 | 12,361 | SH | - | SOLE | 0 | 0 | 0 | 12,361 |
| S&P FINANCIAL ETF | COM | 81369Y605 | 4,674 | 196,211 | SH | - | SOLE | 0 | 0 | 0 | 196,211 |
| S&P GOLD SHARES ETF | COM | 78463V107 | 226 | 1,861 | SH | - | SOLE | 0 | 0 | 0 | 1,861 |
| S&P INDUSTRIAL ETF | COM | 81369Y704 | 2,995 | 46,503 | SH | - | SOLE | 0 | 0 | 0 | 46,503 |
| S&P MID-CAP 400 ETF | COM | 464287507 | 5,952 | 35,843 | SH | - | SOLE | 0 | 0 | 0 | 35,843 |
| S&P MID-CAP 400 GWTH ETF | COM | 464287606 | 238 | 1,245 | SH | - | SOLE | 0 | 0 | 0 | 1,245 |
| S&P REGIONAL BANKING ETF | COM | 78464A698 | 862 | 18,418 | SH | - | SOLE | 0 | 0 | 0 | 18,418 |
| S&P SMALL-CAP 600 ETF | COM | 464287804 | 5,508 | 79,457 | SH | - | SOLE | 0 | 0 | 0 | 79,457 |
| S&P TECHNOLOGY ETF | COM | 81369y803 | 1,748 | 28,204 | SH | - | SOLE | 0 | 0 | 0 | 28,204 |
| SCHEIN HENRY | COM | 806407102 | 1,161 | 14,780 | SH | - | SOLE | 0 | 10,000 | 0 | 4,780 |
| SOUTHERN COMPANY | COM | 842587107 | 1,369 | 31,168 | SH | - | SOLE | 0 | 0 | 0 | 31,168 |
| STARBUCKS CORP | COM | 855244109 | 5,754 | 89,347 | SH | - | SOLE | 0 | 0 | 0 | 89,347 |
| STRYKER | COM | 863667101 | 5,134 | 32,751 | SH | - | SOLE | 0 | 0 | 0 | 32,751 |
| SUNPOWER CORP | COM | 867652406 | 124 | 25,000 | SH | - | SOLE | 0 | 25,000 | 0 | 0 |
| THE HERSHEY CO | COM | 427866108 | 1,007 | 9,399 | SH | - | SOLE | 0 | 0 | 0 | 9,399 |
| THERMO FISHER SCIENTIFIC | COM | 883556102 | 3,218 | 14,381 | SH | - | SOLE | 0 | 2,300 | 0 | 12,081 |
| TOMPKINS FINANCIAL CORP | COM | 890110109 | 991 | 13,215 | SH | - | SOLE | 0 | 0 | 0 | 13,215 |
| TOOTSIE ROLL | COM | 890516107 | 351 | 10,517 | SH | - | SOLE | 0 | 0 | 0 | 10,517 |
| TORONTO DOMINION BANK | COM | 891160509 | 265 | 5,332 | SH | - | SOLE | 0 | 0 | 0 | 5,332 |
| TRAVELERS | COM | 89417E109 | 428 | 3,573 | SH | - | SOLE | 0 | 0 | 0 | 3,573 |
| UNDER ARMOUR CL A | COM | 904311107 | 195 | 11,050 | SH | - | SOLE | 0 | 0 | 0 | 11,050 |
| UNION PACIFIC CORP | COM | 907818108 | 995 | 7,201 | SH | - | SOLE | 0 | 0 | 0 | 7,201 |
| UNITED RENTALS | COM | 911363109 | 1,056 | 10,300 | SH | - | SOLE | 0 | 8,000 | 0 | 2,300 |
| UNITED TECH CORP | COM | 913017109 | 3,131 | 29,406 | SH | - | SOLE | 0 | 0 | 0 | 29,406 |
| US GLOBAL JETS ETF | COM | 26922A842 | 955 | 34,240 | SH | - | SOLE | 0 | 0 | 0 | 34,240 |
| VANGUARD DIV APPR'N ETF | COM | 921908844 | 2,876 | 29,365 | SH | - | SOLE | 0 | 0 | 0 | 29,365 |
| VANGUARD HIGH DIV YIELD | COM | 921946406 | 918 | 11,774 | SH | - | SOLE | 0 | 0 | 0 | 11,774 |
| VANGUARD SMALL-CAP ETF | COM | 922908751 | 1,845 | 13,981 | SH | - | SOLE | 0 | 0 | 0 | 13,981 |
| VANGUARD TOTAL MKT ETF | COM | 922908769 | 1,944 | 15,228 | SH | - | SOLE | 0 | 0 | 0 | 15,228 |
| VERIZON COMM | COM | 92343v104 | 4,765 | 84,762 | SH | - | SOLE | 0 | 0 | 0 | 84,762 |
| VISA | COM | 92826c839 | 19,409 | 147,107 | SH | - | SOLE | 0 | 22,000 | 0 | 125,107 |
| WASTE CONNECTIONS | COM | 94106B101 | 1,639 | 22,075 | SH | - | SOLE | 0 | 15,000 | 0 | 7,075 |
| WASTE MGMT | COM | 94106l109 | 2,492 | 28,007 | SH | - | SOLE | 0 | 0 | 0 | 28,007 |
| WELLS FARGO & CO | COM | 949746101 | 238 | 5,169 | SH | - | SOLE | 0 | 0 | 0 | 5,169 |
| YUM CHINA | COM | 98850P109 | 274 | 8,183 | SH | - | SOLE | 0 | 0 | 0 | 8,183 |
| YUM! BRANDS | COM | 988498101 | 2,652 | 28,847 | SH | - | SOLE | 0 | 0 | 0 | 28,847 |
| ZIMMER HOLDINGS | COM | 98956p102 | 754 | 7,266 | SH | - | SOLE | 0 | 0 | 0 | 7,266 |
| ZOETIS, INC | COM | 98978V103 | 1,139 | 13,311 | SH | - | SOLE | 0 | 0 | 0 | 13,311 |